Eastern Time	Wednesday, May 23, 2018 – Track 1	Eastern Time	Wednesday, May 23, 2018 – Track 2	
10:45 AM to 11:00 AM	Networking Lounge, Exhibit Hall Open			
11:00 AM to 11:30 AM	Kick Off Session No CPE			
11:30 AM to 11:45 AM	Break Networking Lounge & Exhibit Hall Open			
11:45 AM to 1:35 PM	QuickBooks Online Certification Exam Preparation Module 1 – Setting Up Clients 2 CPE	11:45 AM to 1:15 AM	QuickBooks Online Advanced Certification Exam Preparation Module 1 - Complex Conversions 1.5 CPE	
1:35 PM to 1:55 PM	Exam Time – Section 1 Networking Lounge & Exhibit Hall Open	1:15 PM to 1:30 PM	Break Networking Lounge & Exhibit Hall Open	
1:55 PM to 3:35 PM	QuickBooks Online Certification Exam Preparation Module 2 – Supporting Your Small Business Clients 2 CPE	1:30 PM to 3:05 PM	QuickBooks Online Advanced Certification Exam Preparation Module 2 - Customizations 1.5 CPE	
3:35 PM to 4:00 PM	Exam Time – Section 2 Networking Lounge & Exhibit Hall Open	3:05 PM to 3:20 PM	Break Networking Lounge & Exhibit Hall Open	
4:00 PM to 5:30 PM	QuickBooks Online Certification Exam Preparation Modules 3 & 4 – Banking, Tools, Reporting 1.5 CPE	3:20 PM to 4:30 PM	T-Sheets Fundamentals* 1 CPE *This session is not required for QB Certifications	

Eastern Time	Wednesday, May 23, 2018 – Track 1	Eastern Time	Wednesday, May 23, 2018 – Track 2
5:30 PM to 6:00 PM	Exam Time – Sections 3 & 4 Networking Lounge & Exhibit Hall Open	4:30 PM To 4:45 PM	Break Networking Lounge & Exhibit Hall Open

Eastern Time	Thursday, May 24, 2018 – Track 1	Eastern Time	Thursday, May 24, 2018 – Track 2	
10:45 to 11:00AM	Networking Lounge, Exhibit Hall Open			
11:00 AM to 1:30 PM	What's New in QuickBooks Online (Re-Certification) & Introduction of QuickBooks Capital 3 CPE			
1:30 PM to 1:45 PM	Break Networking Lounge & Exhibit Hall Open			
1:45 PM to 3:00 PM	QuickBooks Online Certification Exam Preparation Modules 5 & 6 – Managing Your Work, Preparing Clients' Books 1.5 CPE	1:45 PM to 3:00 PM	QuickBooks Online Advanced Certification Exam Preparation Module 3 – Special Transactions 1.5 CPE	
3:00 PM to 3:25 PM	Exam Time - Sections 5 & 6 Networking Lounge & Exhibit Hall Open	3:00 PM to 3:15 PM	Break Networking Lounge & Exhibit Hall Open	
3:25 PM to 4:25 PM	QuickBooks Online Certification Exam Preparation Module 7 – Understanding Clients Needs and Recommending QuickBooks Solutions 1 CPE	3:15 PM to 4:30 PM	QuickBooks Online Advanced Certification Exam Preparation Module 4 – Advanced Banking Topics 1.5 CPE	
4:25 PM to 4:50 PM	Exam Time – Section 7 Networking Lounge & Exhibit Hall Open	4:30 PM to 4:45 PM	Break Networking Lounge & Exhibit Hall Open	

Eastern Time	Thursday, May 24, 2018 – Track 1	Eastern Time	Thursday, May 24, 2018 – Track 2
4:50 PM to 5:50 PM	Top 3 Tips for Marketing Your Practice 1 CPE	4:45 PM to 5:45 PM	QuickBooks Online Advanced Certification Exam Preparation Module 5 - Reporting & Troubleshooting 1 CPE
5:50 PM to 6:15 PM	Break Networking Lounge & Exhibit Hall Open	5:45 PM to 6:15 PM	Break Networking Lounge & Exhibit Hall Open



Table of Contents

Wednesday, May 23, 20183
Kick-off Session
Track 1 – Wednesday, May 23, 20183
QuickBooks Online Certification Exam Preparation Module 1 – Setting Up Clients
QuickBooks Online Certification Exam Preparation Module 2 – Supporting Your Small Business Clients 4
QuickBooks Online Certification Exam Preparation Module 3 & 4 – Banking, Tools, Reporting5
Track 2 – Wednesday, May 23, 20186
QuickBooks Online Advanced Certification Exam Preparation Module 1 – Complex Conversions
QuickBooks Online Advanced Certification Exam Preparation Module 2 – Customizations
TSheets Fundamentals
Thursday, May 24, 2018
What's New in QuickBooks Online (Re-Certification) and Introduction of QuickBooks Capital
Track 1 – Thursday, May 24, 2018
QuickBooks Online Certification Exam Preparation Module 5 & 6 – Managing Your Work, Preparing Clients' Books
QuickBooks Online Certification Exam Preparation Module 7 – Understanding Clients Needs and Recommending QuickBooks Solutions
Top 3 Tips for Marketing Your Practice
Track 2- Thursday, May 24, 2018
QuickBooks Online Advanced Certification Exam Preparation Module 3 – Special Transactions
QuickBooks Online Advanced Certification Exam Preparation Module 4 – Advanced Banking Topics 12
QuickBooks Online Advanced Certification Exam Preparation Module 5 – Reporting & Troubleshooting 12

Wednesday, May 23, 2018

Kick-off Session

Presenter: Cathy Tiritoglu

Course Level: Basic

Course Length: 30 Minutes

Prerequisites: None

Delivery Method: Group - Live Internet

Field of Study:

Recommended CPE: Not Eligible for CPE

Track 1 – Wednesday, May 23, 2018

QuickBooks Online Certification Exam Preparation Module 1 – Setting Up Clients

Course Description:

This course will provide you with the skills and knowledge required to provide a professional level of support to small business clients and help them succeed using QuickBooks Online. As you progress through the course you will develop a working understanding of the complete end to end accounting life cycle and be able to support clients with the key required tasks within QuickBooks Online Accountant.

The module begins with some scene setting by introducing Terri's Tech, an IT Support business that needs an Accountant and wishes to use QuickBooks Online. The different ways to create a new company are explained and the best practice method identified. The module then provides all the steps required to complete the set up. Topics included cover Settings, Online Invoicing, Chart of Accounts, Customers, Vendors, Products and Services, Bank Feeds, a basic Sales Tax Setup, Permission Levels and Team Member Access.

Learning Objectives:

On completion of this course, you will be able to:

- Describe how to create a new QuickBooks Online company and add a new client to QuickBooks
 Online Accountant from a small business direct invite
- State how to set up company, sales, expense and payment settings that are appropriate to the client's needs
- Recall how to set advanced settings that are appropriate to the client's needs
- State how to manage the chart of accounts
- Explain how to setup and manage customer, vendor and products and services lists
- Recognize how to create a bank feed and link it to QuickBooks Online
- Identify the key information needed to perform a basic sales tax setup
- State that ProConnect Tax Online can be linked to QuickBooks Online for income tax management and reporting

- State that payroll can be set up for QuickBooks Online
- Explain how to add team members to your practice and the implications of different permission levels
- Identify how to manage client access to their books

Instructor:Erin Walsh DyerCourse Level:IntermediateCourse Length:110 Minutes

Prerequisites: A basic understanding of general accounting principles & QuickBooks

functionality is required

Delivery Method: Group - Live Internet

Field of Study: Computer Software & Applications

Recommended CPE: 2 CPE Hours (CPE is based on 50-minute hour)

QuickBooks Online Certification Exam Preparation Module 2 – Supporting Your Small Business Clients

Course Description

This course will provide you with the skills and knowledge required to provide a professional level of support to small business clients and help them succeed using QuickBooks Online. As you progress through the course you will develop a working understanding of the complete end to end accounting life cycle and be able to support clients with the key required tasks within QuickBooks Online Accountant.

This module begins with some best practice workflows before identifying the most common errors that are caused by poor workflow. Topics covered include Delayed Charges, Online Invoicing, Undeposited Funds, Depositing to the Bank, Transaction Journal, QuickBooks Online Payments, Journal Entries, Transfers and Memo's. The module closes with an explanation of why a Customer Statement is useful.

Learning Objectives

On completion of this course, you will be able to:

- Identify best practice workflows and common client errors caused by poor workflow
- Explain how to use delayed charges
- Describe the benefits of online invoicing
- State why it's good practice to use the Undeposited Funds account and how to how to record a payment to Undeposited Funds
- Describe how you would use a deposit transaction
- Describe how to charge a customer credit card via QuickBooks Payments and how to create a recurring QuickBooks Online payment sales receipt
- Describe how to create a journal entry
- Recognize how to create an adjusting journal entry
- Describe how to create a transfer between accounts
- List when you would use the following transaction types: credit memo, vendor credit, purchase orders, estimates
- Describe why a customer statement is useful

Instructor:Erin Walsh DyerCourse Level:IntermediateCourse Length:100 Minutes

Prerequisites: A basic understanding of general accounting principles &

QuickBooks functionality is required

Delivery Method: Group - Live Internet

Field of Study: Computer Software & Applications

Recommended CPE: 2 CPE Hours (CPE is based on 50-minute hour)

QuickBooks Online Certification Exam Preparation Module 3 & 4 – Banking, Tools, Reporting

Course Description

This course will provide you with the skills and knowledge required to provide a professional level of support to small business clients and help them succeed using QuickBooks Online. As you progress through the course you will develop a working understanding of the complete end to end accounting life cycle and be able to support clients with the key required tasks within QuickBooks Online Accountant.

Module 3 explains how QuickBooks Online works with connected bank and credit card accounts. The module begins with explaining what the Banking Center shows, before exploring how to work with transactions. Other topics covered include: creating bank rules, reconciling the bank, reconciliation reports and how to undo a reconciliation. The module closes with recurring transactions.

Module 4 begins by explaining how to navigate to the Reports Center. The module then differentiates between cash based and accrual-based reporting before exploring the different reports available for each subscription level and the valuable insight they can provide. Other topics include when and how to run both A/R Aging Summary and A/P Aging Summary reports.

Learning Objectives:

On completion of this course, you will be able to:

- Describe what the "For Review" and "In QuickBooks" grids show in the Banking Center
- Identify how to match a payment
- Recognize how to match an expense
- State when a transaction needs to be excluded
- Recognize how to exclude a transaction
- Identify when to create a simple bank rule
- Explain the importance of reconciling the bank at set dates
- Run a reconciliation report
- Describe how to undo a bank reconciliation
- State when you might use recurring transactions
- Describe how to create a recurring transaction
- Recall how to navigate the Reports Center categories
- Recognize the difference between cash based and accrual-based reporting

- Describe the value of the basic reports to clients
- State that the reports available differ between subscription levels, user role and the features you have enabled
- State why you would use an A/R aging summary report
- Recall how to run an accounts receivable report
- State why you would use an A/P aging summary report
- Recognize how to run an accounts payable report

Instructor:Erin Walsh DyerCourse Level:IntermediateCourse Length:90 Minutes

Prerequisites: A basic understanding of general accounting principles &

QuickBooks functionality is required

Delivery Method: Group - Live Internet

Field of Study: Computer Software & Applications

Recommended CPE: 1.5 CPE Hours (CPE is based on 50-minute hour)

Track 2 – Wednesday, May 23, 2018

QuickBooks Online Advanced Certification Exam Preparation Module 1 – Complex Conversions

Course Description

This session covers considerations for determining when QBO is right for the client and best practices for converting to QBO. It includes a discussion of data limits, best practices for conversion using the QuickBooks Desktop conversion tool, and post-conversion work. It also discusses importing lists and starting with beginning balances.

Learning Objectives:

On completion of this course, you will be able to:

- Identify potential challenging scenarios and data limitations when converting from QuickBooks
 Desktop products
- Recognize data that does not convert from Desktop
- Identify post-conversion steps required to set up a company
- Identify the sequence of steps to correctly enter beginning balances

Instructor:Carla CaldwellCourse Level:AdvancedCourse Length:90 Minutes

Prerequisites: QuickBooks Online ProAdvisor Certification

Delivery Method: Group - Live Internet

Field of Study: Computer Software & Applications

Recommended CPE: 1.5 CPE Hours (CPE is based on 50-minute hour)

QuickBooks Online Advanced Certification Exam Preparation Module 2 – Customizations

Course Description

This session is the second part of the QuickBooks Online Advanced Certification Exam Prep course and uses the official Intuit course curriculum. If you are pursuing the QBO Advanced Certification Path, you should attend this course.

This session covers considerations for determining when QBO is right for the client and best practices for converting to QBO. It includes a discussion of data limits, best practices for conversion using the QuickBooks Desktop conversion tool, and post-conversion work. It also discusses importing lists and starting with beginning balances.

Learning Objectives

After attending this session, you will be able to:

- Identify the various categories available in QuickBooks Online
- Recognize the differences between class, location and job tracking and when to apply each
- Identify methods to utilize budgets
- Determine the steps to set up and track quantity on hand for inventory products
- Identify job costing functionality for billable charges
- Indicate the steps to complete customized sales workflows

Instructor: Carla Caldwell
Course Level: Advanced
Course Length: 90 Minutes

Prerequisites: QuickBooks Online ProAdvisor Certification

Delivery Method: Group - Live Internet

Field of Study: Computer Software & Applications

Recommended CPE: 1.5 CPE Hours (CPE is based on 50-minute hour)

TSheets Fundamentals

Course Description

Attendees will be introduced to the fundamentals of TSheets and its most popular features, to serve their clients' businesses. Learn how to set up, navigate, and walk through an overview of features like scheduling, GPS tracking, and reporting, as well as a variety of way to track time on customer projects employee hours worked. We know time equals money, and our timesheets can save you both!

Learning Objectives

- A greater understanding of the TSheets product
- Manage employee and project-related hours with ease
- Understand how to read reports for deeper business insights

Instructor: Mariette Martinez

Course Level: Basic
Course Length: 70 Minutes

Prerequisites: None

Delivery Method: Group - Live Internet

Field of Study: Computer Software & Applications

Recommended CPE: 1 CPE Hour (CPE is based on 50-minute hour)

Thursday, May 24, 2018

What's New in QuickBooks Online (Re-Certification) and Introduction of QuickBooks Capital

Course Description

This course will provide you with information and knowledge on the latest features and product updates in QuickBooks Online between April and December 2017. This course will also help prepare QuickBooks Online Certified ProAdvisors for the re-certification exam.

Learning Objectives

On completion of this course, you will be able to:

- Use the Work tab features in QBOA to manage your work
- Navigate the new features of the QBOA client list
- Manage team and client access
- Identify the steps to find, purchase and access apps
- Access client data using the new Sales, Expenses and Banking Centers
- Be aware that the P&L widgets now show the same transaction values as P&L reports
- Perform a basic tax setup
- Promote best practice workflows to clients
- Track the status of invoices
- Use Projects functionality to manage related transactions
- Be aware that the reconciliation tool includes intelligence to help troubleshoot reconciliations

Instructor:Michelle LongCourse Level:IntermediateCourse Length:150 Minutes

Prerequisites: QuickBooks Online ProAdvisor Certification

Delivery Method: Group - Live Internet

Field of Study: Computer Software & Applications

Recommended CPE: 3 CPE Hour (CPE is based on 50-minute hour)

Track 1 – Thursday, May 24, 2018

QuickBooks Online Certification Exam Preparation Module 5 & 6 – Managing Your Work, Preparing Clients' Books

Course Description

This course will provide you with the skills and knowledge required to provide a professional level of support to small business clients and help them succeed using QuickBooks Online. As you progress through the course you will develop a working understanding of the complete end to end accounting life cycle and be able to support clients with the key required tasks within QuickBooks Online Accountant.

Module 5 begins by introducing the Work functionality and how it can help you to streamline your workflows by collaborating with your clients. The module then explains how to use each of the Work features including projects, tasks, client requests and adding attachments. The module closes with the steps required to change the status of a task.

Module 6 provides an overview of the key tasks for year or period end and the tools and reports available. Topics include Voided and Deleted transactions, Reclassifying transactions, Writing off invoices, Trial balance and that the data can be imported to ProConnect Tax Online. The module closes with the steps required to close the books, set a password and access the Closing Date exception log.

Learning Objectives

- Describe how the Work functionality can increase organization and efficiency
- Recognize how to create a project
- Recognize how to create a task
- Describe how to create a client request
- Know how to add an attachment to a client request
- Recognize how to change the status on a task
- Identify the appropriate key tasks and reports for preparing a client's books for year or period end
- Locate the voided and deleted transactions tool
- Understand why you might need to reclassify transactions
- Know how to reclassify transactions
- State why you might need to write off invoices
- Recognize how to write off an invoice
- State when a trial balance is used
- Recognize that you can export a trial balance to Excel
- Explain that you can import QuickBooks trial balance data into ProConnect Tax Online to prepare tax returns
- Recognize how to close the books
- State how to set a password on closed books
- Describe how to access the closing date exception log

Instructor:Erin Walsh DyerCourse Level:IntermediateCourse Length:90 Minutes

Prerequisites: A basic understanding of general accounting principles &

QuickBooks functionality is required

Delivery Method: Group - Live Internet

Field of Study: Computer Software & Applications

Recommended CPE: 1.5 CPE Hours (CPE is based on 50-minute hour)

QuickBooks Online Certification Exam Preparation Module 7 – Understanding Clients Needs and Recommending QuickBooks Solutions

Course Description

This course will provide you with the skills and knowledge required to provide a professional level of support to small business clients and help them succeed using QuickBooks Online. As you progress through the course you will develop a working understanding of the complete end to end accounting life cycle and be able to support clients with the key required tasks within QuickBooks Online Accountant.

This module begins by providing some best practices and tools to establish a client's accounting needs. The module will present the various subscription levels of QuickBooks Online and the associated features and benefits of each. The module then will explain the different billing options available for QuickBooks Online. Finally, the module will discuss the benefits of the Ecosystem of 3rd party applications than can be integrated with QuickBooks Online to provide additional functionality and increase productivity.

Learning Objectives

- Establish a potential client's QuickBooks Online and QuickBooks Self Employed needs
- State the options to migrate clients from other accounting systems
- Explain the different levels of subscription available for QuickBooks Online and QuickBooks Self Employed
- Identify the appropriate QuickBooks Online or QuickBooks Self Employed subscription level to your client
- Describe the billing options available for pricing
- Identify the steps to find, purchase and access apps that work with QuickBooks Online
- Explain the benefits of QuickBooks approved apps

Instructor: Erin Walsh Dyer
Course Level: Intermediate
Course Length: 60 Minutes

Prerequisites: A basic understanding of general accounting principles &

QuickBooks functionality is required

Delivery Method: Group - Live Internet

Field of Study: Computer Software & Applications

Recommended CPE: 1 CPE Hour (CPE is based on 50-minute hour)

Top 3 Tips for Marketing Your Practice

Course Description

In this session, you'll learn key tips to help you market your accounting or bookkeeping practice.

Learning Objectives

- Understand the #1 most effective marketing method for accounting professionals
- Discover ways to talk about your practice to help acquire new clients
- Learn about tools to help save time with your marketing efforts

Instructor: Michelle Long

Course Length: Basic
Course Length: 60 Minutes
Prerequisites: None

Delivery Method: Group - Live Internet

Field of Study: Communications & Marketing

Recommended CPE: 1 CPE Hour (CPE is based on 50-minute hour)

Track 2- Thursday, May 24, 2018

QuickBooks Online Advanced Certification Exam Preparation Module 3 – Special Transactions

Course Description

This session is the third part of the QuickBooks Online Advanced Certification Exam Prep course and uses the official Intuit course curriculum. If you are pursuing the QBO Advanced Certification Path, you should attend this course.

This session covers how to set up and create special transactions in QBO for common business applications. This session also covers use of advanced features in QBO.

Learning Objectives

After attending this session, you will be able to:

- Determine when to utilize special transactions
- Recognize the steps to create special transactions
- Determine the steps to utilize advanced features: Multi-currency, preparation and reporting for Forms 1099, and the Sales Tax Center

Instructor:Hector GarciaCourse Level:AdvancedCourse Length:90 Minutes

Prerequisites: QuickBooks Online ProAdvisor Certification

Delivery Method: Group - Live Internet

Field of Study: Computer Software & Applications

Recommended CPE: 1.5 CPE Hours (CPE is based on 50-minute hour)

QuickBooks Online Advanced Certification Exam Preparation Module 4 – Advanced Banking Topics

Course Description

This session is the fourth part of the QuickBooks Online Advanced Certification Exam Prep course and uses the official Intuit course curriculum. If you are pursuing the QBO Advanced Certification Path, you should attend this course.

This session will take a closer look at advanced topics related to bank feed and reconciliation logic and troubleshooting.

Learning Objectives

After attending this session, you will be able to:

- Indicate advanced techniques to get started with bank feed
 - Recognize complex concepts to work with bank rules, matching and suggested categories
 - Reinforce best practices for using batch actions to work the bank feed
 - Recognize complex concepts to reconcile accounts
 - Identify the steps to troubleshoot bank reconciliations

Instructor:Hector GarciaCourse Level:AdvancedCourse Length:90 Minutes

Prerequisites: QuickBooks Online ProAdvisor Certification

Delivery Method: Group - Live Internet

Field of Study: Computer Software & Applications

Recommended CPE: 1.5 CPE Hours (CPE is based on 50-minute hour)

QuickBooks Online Advanced Certification Exam Preparation Module 5 – Reporting & Troubleshooting

Course Description

In this module, we'll take a deep dive into reporting in QuickBooks. We'll learn strategies to help you evaluate the health of QuickBooks Online data and troubleshoot common mistakes that clients make.

Learning Objectives

After attending this session, you will be able to:

- Identify the fundamental logic behind QuickBooks Online reports
- Recognize options to customize reports
- Indicate customized reports that are used in various business scenarios
- Identify the steps to analyze the health of a QuickBooks Online company
- Identify the steps to recognize and correct improper workflow

Instructor:Carla CaldwellCourse Level:AdvancedCourse Length:60 Minutes

Prerequisites: QuickBooks Online ProAdvisor Certification

Delivery Method: Group - Live Internet

Field of Study: Computer Software & Applications

Recommended CPE: 1 CPE Hour (CPE is based on 50-minute hour)